

Competitive Analysis – IBM 4230 Non-IPDS vs. Compuprint Product Line

RMC
INTERNATIONAL INC.

Compuprint

Compuprint North America

IBM
4230



Compuprint
4247-L03

Model Type	-101	-201	-1S2	-2S2	-4S3	-5S3	-L03
Max Speed @ 10cpi	375 cps		480 cps		600 cps		720 cps
Printhead	9-Pin	9-Pin	9-Pin	9-Pin	9-Pin	9-Pin	24-Pin
Ribbon Life	6 Million Characters						15 Million Characters
Copies	1 + 6	1 + 6	1 + 6	1 + 6	1 + 6	1 + 6	1 + 7
Interfaces	Twinax	Coax	Twinax	Coax	Parallel/Serial/ Twinax	Parallel/Serial/ Coax	Parallel/Serial/USB OR Parallel/Ethernet
Tractor Paper Feed Pins	6-Pin	6-Pin	6-Pin	6-Pin	6-Pin	6-Pin	4-Pin
Acoustics	53 dBA	53 dBA	53 dBA	53 dBA	53 dBA	53 dBA	54 dBA
Data Streams	ASCII	ASCII	ASCII	ASCII	ASCII	ASCII	ASCII
Remote Management	No	No	No	No	No	No	Yes

Competitive Analysis – IBM 4232 vs. Compuprint Product Line

IBM
4232



Model Type	-302	-L03
Max Speed @ 10cpi	600 cps	720 cps
Printhead	9-Pin	24-Pin
Ribbon Life	6 Million Characters	15 Million Characters
Copies	1 + 6	1 + 7
Interfaces	Serial/Parallel	Parallel/Serial/USB OR Parallel/Ethernet
Tractor Paper Feed Pins	6-Pin	4-Pin
Acoustics	53 dBA	54 dBA
Data Streams	ASCII	ASCII
Remote Management	No	Yes



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